

ECONOMIC DEVELOPMENT AGENCIES

RANKED BY VALUE OF DEALS IN 2017

Agency/Website/Prior	Contact	Value of Deals 2017	# of Deals in 2017	Top Local Executive(s)
1 Allen Economic Development Corp. allenedc.com	900 W. Bethany Dr. #280 Allen, TX 75013 972-727-0250	\$1.23 billion	9	Daniel Bowman, Executive Director/CEO
2 Garland Economic Development Partnership garlandtexas.org	203 N. 5th St. #100 Garland, TX 75040 972-205-3800	\$1.23 billion	6	David Gwin, Director of Economic Development
3 Arlington Office of Economic Development arlingtontx.gov/ecodev	101 W. Abram St. P.O. Box 90231 MS 01-0300 Arlington, TX 76004 817-459-6155	\$455 million	3	Bruce Payne, Economic Development Manager
4 Plano Economic Development planetexas.org	5601 Granite Pkwy. #310 Plano, TX 75024 972-208-8300	\$350.78 million	1	Sally Bane, Executive Director
5 City of Dallas Office of Economic Development dallas-ecodev.org	1500 Marilla St. Rm. 5CS Dallas, TX 75201 214-670-1696	\$315 million	6	Courtney Pogue, Director
6 Irving Economic Development Partnership irvingchamber.com	5201 N. O'Connor Blvd. #100 Irving, TX 75039 214-217-8484	\$308.06 million	22	Beth Bowman, President/CEO
7 City of Fort Worth Department of Economic Development fortworthtexas.gov	1150 S. Fwy. Fort Worth, TX 76104 817-392-2663	\$253.2 million	7	Robert Sturns, Director of Economic Development
8 Grapevine Economic Development GrapevineTXEcoDev.com	200 S. Main St. Grapevine, TX 76051 817-410-3108	\$200 million	3	Bob Farley, Director
9 Sherman Economic Development Corporation sedco.org	307 W. Washington St. #102 Sherman, TX 75090 903-868-2566	\$172.49 million	9	Stacey Jones, CecD, EVP
10 Johnson County Economic Development Commission jc-edc.com	10 N. Caddo St. #215 Cleburne, TX 76031 817-556-6985	\$150 million	5	Diana Miller, Executive Director
11 Grand Prairie Economic Development Department gptx.org/businesses/economic-development	317 College St. Grand Prairie, TX 75050 972-237-8160	\$149.31 million	34	Marty Wieder, Director of Economic Development
12 Rowlett Economic Development rowlettonthemove.com	3901 Main St. Rowlett, TX 75088 972-412-6193	\$104.87 million	24	Jim Grabenhorst, Director
13 Little Elm Economic Development Corp. littleelm.org	100 W. Eldorado Pkwy. Little Elm, TX 75068 214-975-0455	\$63.15 million	7	Jennette Killingsworth-Espinosa, Executive Director
14 City of North Richland Hills Economic Development Department nrhed.com	4301 City Point Dr. North Richland Hills, TX 76180 817-427-6091	\$62 million	35	Craig Hulse, Director of Economic Development
15 Mansfield Economic Development Corp. mansfield-texas.com	301 S. Main St. Mansfield, TX 76063 817-728-3650	\$58 million	5	Richard Nevins, Interim Director Economic Development
16 Denison Development Alliance denisontx.org	311 W. Woodard St. Denison, TX 75020 903-464-0883	\$50 million	1	Tony Kaal, President
17 City of Burleson Economic Development burlesontx.com/ed	141 W. Renfro St. Burleson, TX 76028 817-426-9613	\$35 million	2	Alex Phillips, Economic Development Manager
18 Fairview Economic Development Corporation fairviewtexasedc.com	372 Town Pl. Fairview, TX 75069 972-886-4222	\$15 million	2	Ray Dunlap, Economic Development Manager
19 Addison Economic Development & Tourism addisoned.com	14681 Midway Rd. #200 Addison, TX 75001 972-450-7034	\$10 million	32	Orlando Campos, Director of Economic Development
19 Anna Economic Development Corp. annatexas.gov	312 N. Powell Pkwy. P.O. Box 776 Anna, TX 75409 214-831-5391	\$10 million	1	Jessica Perkins, Assistant to the City Manager Ashley Stathatos, Chief Administrative Officer
21 Flower Mound Economic Development flower-mound.com	2121 Cross Timbers Rd. Flower Mound, TX 75028 972-874-6044	\$5.5 million	2	Andrea Roy, Director of Economic Development
22 Lewisville Economic Development cityoflewisville.com	151 W. Church St. Lewisville, TX 75057 972-219-3400	\$2.7 million	5	Nika Reinecke, Director of Economic Development and Planning Jason Moore, Economic Development Manager
23 Cedar Hill Economic Development Corp. CedarHillEDC.com; CedarHillProspector.com	285 Uptown Blvd. Bldg. 100 4th Fl. Cedar Hill, TX 75104 972-291-5132	\$1.08 million	3	Allison Thompson, Director
24 Decatur Economic Development Corp. decatur-edc.com	203 W. Walnut #102 Decatur, TX 76234 940-393-0350	\$500,000	3	Thom Lambert, Executive Director

¹ said they could not quantify

DATE OF PUBLICATION: NOVEMBER 9, 2018

► CLOSER LOOK

189

That's the total number of deals recorded by economic development agencies on the List.

\$27.5M

That's the average value of each deal for all the economic development agencies that recorded a deal number.

\$78.8M

Of the EDAs that reported a figure, this is the total 2018 budget for all the agencies on the List. Fort Worth had the highest budget, with \$21.6 million and the least was Johnson County with \$164,000.

ABOUT THE LIST

Information was supplied by individuals representing economic development agencies through questionnaires and could not be independently verified by the Dallas Business Journal. Only those that responded to our inquiries were listed.

NOTES

NA - not applicable, not available or not approved

NEED A COPY OF THE LIST?

For information for obtaining reprints, web permissions and commemorative plaques, call 877-397-5134. More information can be found online at DallasBusinessJournal.com by clicking the "Store" tab near the top of the site.

WANT TO BE ON THE LIST?

If you wish to be surveyed when The List is next updated, or if you wish to be considered for other Lists, email your contact information to Taylor Tompkins at ttompkins@bizjournals.com.